

JOB TEARS — HS Code 1008.40

Botanical/Commercial Taxon: *Coix lacryma-jobi* · **Origin:** Bangkok & Laem Chabang Port, Thailand

De-hulled, polished and colour-sorted Job's Tears (*Coix lacryma-jobi* / Adlay), widely grown in Southeast Asia and exported from Bangkok. Valued across global markets for its pleasant nutty flavour, pearl-white appearance, and wide application in functional health beverages, porridge, herbal soups, and breakfast cereals.

CONTRACT QUALITY PARAMETERS ("WHAT WE SELL AGAINST")

INCOTERMS® 2020: FOB / CIF / CFR

HS Tariff Classification	HS 1008.40 (Standard Thai Customs Export Code)	Target Export Grades	Polished Pearl Grade (A), Machine Cleaned (MC), Whole Grain
Certified Parameters	Purity min 99%, moisture max 13%, broken seeds max 2%, foreign matter max 0.5%	Minimum Order (MOQ)	1x20ft FCL (approx. 20–22 MT)
FCL Payload (20ft / 40ft)	20 MT / 26 MT	Export Incoterms	FOB Bangkok, CIF, CFR
Laboratory COA & Testing	Phytosanitary, Certificate of Origin, Non-GMO, Quality Certificate	Departure Ports	Bangkok Port (PAT) / Laem Chabang Deep Sea Port

COMMERCIAL GRADES & SORTING

GRADE	SPECIFICATION & SORTING CRITERIA
Polished Pearl Grade A	Double-hulled, polished and optical-sorted whole seeds with bright pearly white appearance, uniform grain size and zero black-tipped impurities. Top grade for packaged retail and beverages.
Natural Cleaned Grade	De-hulled whole grain with minimal mechanical polishing, preserving the natural outer bran layer. Popular for traditional Chinese medicine and whole grain health formulations.

PACKING, PALLETISATION & STOWAGE

PARAMETER	EXPORT PACKAGING STANDARD
Bagging	25 kg or 50 kg woven polypropylene bags with inner polyethylene liner
Vacuum packaging	10 kg or 25 kg vacuum bags available on request for extended freshness
Container payload	20–22 MT per 20ft container (due to grain bulk density)
Documents	Phytosanitary Certificate, Fumigation Certificate, Certificate of Origin

STATUTORY EXPORT CERTIFICATION TRAVELING WITH SHIPMENT

CERTIFIED EXPORT CLEARANCE

✓ AFTA Form AI / Certificate of Origin (DFT Thailand)	✓ Phytosanitary Certificate (Dept of Agriculture)	✓ Fumigation Certificate (AFAS Treatment)
✓ Batch Lab Analysis (COA)	✓ Commercial Invoice & Verified Packing List	✓ Clean On-Board Marine Bill of Lading